

# PROGRESS REPORT 2015



*Year In Review* As we enter the eighth year of BABF, we are very encouraged by the continuing enthusiasm of the many volunteers working on the Foundation teams and the many supporters of our Economic Development Oversight Committee goals. We are looking forward to discussions on new opportunities and updated/revised action plans for 2015. Jefferson County has new schools, new libraries, beautiful lakes, and much more to offer those who are looking to move here – whether retail outlets, industrial plants, or retirees. We welcome anyone to join us who wants to help make Jefferson County an even better place to live.

**Bill Black, Chairman & Dale Gentry, Vice Chairman**

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## Economic Development

### The Economic Development Team reported the following results from Action Partners:

- Wetekam Monofilaments USA, LP announced in June 2014 that it purchased a 93,000 sq. ft. building in the Jefferson Co. Industrial Park in Dandridge. It will manufacture industrial monofilament yarns through a high tech extrusion process, hire 32 workers, and invest several million dollars.
- Go Local Jefferson was launched in Oct. 2014. The campaign uses advertising, social media, and other marketing to encourage residents to "spend money where their heart is." A featured part of the effort is the Spend \$20 on the 20th promotion, which asks locals to spend an additional \$20 in Jefferson County each month.
- The Jefferson Co. Industrial Development Board, with support from the Chamber and EDOC, is working to identify new business park property. TVA conducted another review of the county to identify viable business/ industrial park properties. IDB asked that TVA focus on land with easy access to I-40 or I-81. The IDB is currently negotiating with several property owners in the White Pine area.

## Econ. Dev.—continued

- A new sign was designed and installed at the Jefferson Co. Industrial Park in Dandridge. The sign makes for a welcome entrance for the businesses that occupy the park and make it more attractive for any new businesses interested in the property.
- Tourism spending created \$3.9 million in local sales tax receipts and resulted in \$358 less in taxes paid per Jefferson County household annually.
- Jefferson County Tourism-related sales tax receipts grew 5% from 2012 to 2013.
- Annual Travel related expenditures in Jefferson County totaled \$53.8 million, creating 380 tourism-related jobs, and a total payroll of \$9 million.
- Douglas and Cherokee Lakes play host to over 20 national and regional fishing events.
- White Pine: Walters State Great Smoky Mountains EXPO Center hosts 35 events a year, with over 10,000 visitors annually.
- In cooperation with the TN State Dept. of Tourist Development, 5 seminars were held to cover topics: web marketing, social media, email programs and recruiting retirees.

## Education

### The Education Team reported the following results from Action Partners:

- The P-16 initiative continues to work on plans for gifted students and reading plans.
- Fully transitioned the Jefferson Community Scholarship into the new statewide Tennessee Promise Scholarship.
- Evaluate additional strategies and action partners for the new year.

## Infrastructure

### The Infrastructure Team reported the following results from Action Partners:

- Continue work with LAMTPO (Lakeway Area Metropolitan Transportation Planning Organization) to discuss how transportation needs are identified and met for current and future projects.
- Explored possibilities of Regional Sewer System utilizing treatment capacity at the old American Enka site and other sewage treatment options to provide sewer service.
- Renovations at Jefferson County High School to be complete in 2015
- Highway 411 conversion to four lanes from Newport to Chestnut Hill under construction
- New Library in Jefferson City under construction. Ground broken 2014.

## Environment

### The Environment Team reported the following results from Action Partners:

- Team members are in the process of restructuring for the future.

## Leadership

### The Leadership Team reported the following results from Action Partners:

- Team members are in the process of restructuring for the future.

## Quality of Life

### The Quality of Life team reported the following results from Action Partners:

- Rescue 180 continued to focus on decreasing drug abuse through several activities throughout the year.
- Habitat for Humanity completed the second house in the new Habitat Neighbor. Also, rehabbed a house in Jefferson County.
- First Presbyterian Church in Jefferson City sponsored a yard sale with a portion of the proceeds going to Friends of the Library.
- Construction began on the new Jefferson City Public Library and will be complete in summer of 2015.
- Appalachian Outreach expanded their food pantry and also expanded their services in general.

**For more information, please contact:**

**Donna Yates at (865) 397-9642**

**Or email: [dyates@jeffersoncountytennessee.com](mailto:dyates@jeffersoncountytennessee.com)**

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## COUNTY PERSPECTIVES

*In an effort that was started over five years ago by the citizens and businesses of Jefferson County, Building A Better Future continues to drive many projects throughout our county. Many efforts are being made by the foundation teams to improve our county for a better and brighter future. Over the past year, many volunteers have contributed hundreds of hours to make this program very successful. I am confident that years from now, our county will see the benefits from the Building A Better Future program.*

**Alan Palmieri, County Mayor**

*The Chamber of Commerce Board of Directors would like to thank all of the individuals, organizations, elected officials and action partners for their continued work on the Building a Better Future Plan for Jefferson County. We would also like to thank the Chamber Staff for their diligent work with Building a Better Future. The Plan as determined by all stakeholders of the county has helped us all make great advances in our community. Jefferson County has incredible potential for the future and we are poised to take advantage of immense potentials over the next several years. The Board would like to express their hopes, for our community in the coming years and with the hard work of the community as a whole we will truly make a Better Future for Jefferson County.*

**Trevor Hodgson, Chairman of the Chamber Board**

*By working together, we can realize our goals of making Jefferson County a better place to live, work, and play. Thus, making our theme "Building a Better Future" a reality.*

**Stanley Wilder, Mayor White Pine**

*Representing the Town of Dandridge on the Board of EDOC, has given me the opportunity to see firsthand so many accomplishments over the past eight years. What started as a vision in 2006 from a few concerned citizens grew into what is now known as Building a Better Future for Jefferson County. As most citizens know, Jefferson County was one of the first counties to adopt the TN Achieves program that allowed every senior that graduated Jefferson County High School the opportunity to attend a community college free of charge. This program was so successful that it was endorsed by our Governor into a State Program, and now our President also has introduced similar legislation for a similar national program. The Jefferson County Education foundation team is to be commended on what they have accomplished over the past few years. I understand some teams are searching for new members, and I would encourage those who have the time and love this county to volunteer and make a difference! Everyone has special talents and abilities and each can make a difference if they will only give of themselves. I would like to thank those who continue to support EDOC with their contributions on an annual basis, without the support of our private investors EDOC would not be possible. I have had the opportunity to live in Jefferson County my entire life, and I truly appreciate the quality of life we have here in Jefferson County.*

**George Gantte, Mayor Dandridge**

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## STEERING COMMITTEE

**Bill Black, Chairman (865 397-8263)**  
**Dale Gentry, Vice Chairman**

|                  |                 |                    |                |
|------------------|-----------------|--------------------|----------------|
| Tana Benson      | Tommy Bible     | Becky Burks        | John Cagle     |
| Jimmy Carmichael | Ross Cunningham | Terry Dockery      | Max Fultz      |
| George Gantte    | Charles Guinn   | Darrell Helton     | Mike Hicks     |
| Jimmy Hodge      | Trevor Hodgson  | Jim Hutchins       | Peggy Hypes    |
| Tom Kirkpatrick  | Henry Luke      | Eli Matijevich     | Jay Moser      |
| David Nester     | Alan Palmieri   | Melissa Peagler    | Anne Potts     |
| Langdon Potts    | Mark Potts      | Axel Ringe         | Doris Sharp    |
| Alyson Susong    | Shelia Wiggins  | Rosemary Wigington | Stanley Wilder |
| Greg Williams    | Donna Yates     |                    |                |

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## FOUNDATION TEAMS

**ECONOMIC DEVELOPMENT**

**Max Fultz, Chairman (865-509-3077)**  
**Jay Moser, Vice Chairman**

|                    |               |
|--------------------|---------------|
| Jimmy Carmichael   | George Gante  |
| Langdon Potts      | Mark Potts    |
| Rosemary Wigington | Greg Williams |

**EDUCATION/LEADERSHIP**

**John Cagle, Chairman (865-397-7384)**

|                  |                |
|------------------|----------------|
| Will Brummett    | Linda Clark    |
| Peggy Hypes      | Susie Jarnagin |
| Robbie Pinkerton | Ernie Walker   |
| Scott Walker     | Nancy Weber    |
| Tana Benson      | Marla Black    |
| Jim Hutchins     | Penny Murphy   |
| Marge Stenfaniak |                |

**INFRASTRUCTURE**

**David Nester, Chairman**  
**(423-639-4154 ext. 245)**

|               |                |
|---------------|----------------|
| Terry Dockery | Robert Jacks   |
| Axel Ringe    | Garrett Wagley |
| Pat Whaley    | Stanley Wilder |

**QUALITY OF LIFE/ENVIRONMENT**

**Shelia Wiggins, Chairman**  
**(865-471-0069)**

|                  |                |
|------------------|----------------|
| Anjanae Brueland | Jim Hutchins   |
| Rae Hutchins     | Cynthia Lynn   |
| Deborah Schultz  | Eva Zirkle     |
| John Zirkle      | Mitch Cain     |
| Catherine Faber  | Zane Foraker   |
| Susan Karr       | Shannon Miller |
| Gayle Page       | Axel Ringe     |

**It was recently decided because of non-participation of two of the teams that we go from 6 teams to 4. The Environment Team will join the Quality of Life Team and the Leadership Team will join the Education Team.**

## ACTION PARTNERS

|  |  |
|--|--|
| American Book Company                            | Appalachian Electric Cooperative               |
| Appalachian Outreach                             | Aramark – Carson Newman College                |
| BAE Systems Inc.                                 | Boys & Girls Clubs of Dumplin Valley           |
| Bush Brothers & Company                          | Carson-Newman College – Biology Dept.          |
| Carson-Newman College – Provost                  | Cedars Healthcare LLC                          |
| Cherokee Lake Users Association                  | Linda Clark                                    |
| Dandridge Elementary School                      | Dandridge Memorial Library                     |
| Dandridge – Town of                              | Edward Jones                                   |
| Eleventh Hour Garden Project                     | First Baptist Church — Jefferson City          |
| First Presbyterian Church Jefferson City         | First United Methodist Church — Jefferson City |
| Fourth Judicial District Recovery Services, Inc. | Fox Feed Supply Inc.                           |
| Franklin Realty Inc.                             | Friends of the Jefferson City Library          |
| Friends of the Parrot Wood Library               | FUMC Women – Dandridge                         |
| Glenda Owens, Personal Trainer                   | H & R Block of Dandridge                       |
| Holy Trinity Catholic Church                     | Hope for Healing.Org                           |
| Humane Society of Jefferson County               | Susie Jarnagin                                 |
| Jefferson City – City of                         | Jefferson City Parks & Recreation Dept.        |
| Jefferson City Public Library                    | Jefferson County Chamber of Commerce           |
| Jefferson County Habitat for Humanity            | Jefferson County Health Council                |
| JCHS – Career Technical Education Department     | Jefferson County Nursing Home                  |
| Jefferson County Public Library Board            | Jefferson County Mayor & Mayor’s office        |
| Jefferson County P-16                            | Jefferson County Sanitation Department         |
| Jefferson County School System                   | Jefferson Elementary School                    |
| Jefferson Family Physicians                      | Jefferson Heart Consultants, Dr. Spencer Hinds |
| Jefferson Rural Clinic                           | June Jubilee                                   |
| Martha’s Lakeside Village Homeowners Assoc.      | Maury Middle School                            |
| Modern Woodman of America                        | Mossy Creek Community Network                  |
| Parrott – Wood Memorial Library                  | Pat Whaley, State Farm Insurance               |
| Patriot Center for Hearing Loss                  | Powell – Price Financial Group/Cate Insurance  |

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## ACTION PARTNERS (Continued)

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|---|---|
| Piedmont Elementary School              | Powell—Price Financial Group/Cate Insurance |
| Rescue 180                              | River Glen/Bill Graves                      |
| Rush Strong School                      | Safe Harbor Child Advocacy Program          |
| Salvage Unlimited                       | Second Source Thrift Store                  |
| Senior Citizens Home Assistance Service | Shady Grove UMC — Missions Team             |
| Strawberry Plains Community Alliance    | Sweet Cake Bakery                           |
| Talbott Elementary School               | Tall Cedar Farm                             |
| Tennessee Valley Authority              | Tennova—Jefferson Memorial Hospital         |
| The Creek Café                          | The Standard Banner                         |
| TN Valley Peds & Internal Medicine      | Total Property Management                   |
| White Pine Friends of the Library       | White Pine Library                          |
| WP School –Science and Energy Team      | WJFC 1480 AM                                |

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## STRATEGIC ACTION PLAN

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| 2006—2007 Adult Leadership Class         | Angelo's at the Point                  |
| APAC-Atlantic, Inc.-Harrison Division    | Appalachia Business Communications     |
| Appalachian Electric Cooperative         | BB&T Bank                              |
| Ball Corporation                         | Baneberry Golf & Resort                |
| Bill Underwood                           | Bush Brothers & Company                |
| Carson-Newman College                    | Cate Insurance Agency                  |
| Citizens National Bank                   | Citizen Tribune                        |
| City of Baneberry                        | City of Jefferson City                 |
| City of New Market                       | Consumer Credit Union                  |
| Comfort Inn                              | Community National Bank                |
| Dandridge Merchant & Professional Assoc. | Dandridge West End Storage             |
| Don Cason                                | East TN Zinc Mines                     |
| Evans Office Supply                      | Farm Credit Services                   |
| First Peoples Bank                       | First Tennessee Bank                   |
| Franklin Realty                          | FSG Bank                               |
| Gregg Media                              | H. B. Jamagin & Co., Inc.              |
| Jackson Real Estate                      | Jefferson City Storage                 |
| Jefferson Cocke Utility District         | Jefferson County Government            |
| Jefferson County Chamber of Commerce     | Jefferson Memorial Hospital/Foundation |
| Knoxville TVA Employees Credit Union     | Lakeway Animal Hospital                |
| Larry Masters                            | Lisa Smith                             |
| Lowland Credit Union                     | Max Fultz                              |
| Michael Phagan, CPA                      | Newport Plain Talk                     |
| Pat Whaley Insurance                     | Perkins Family Restaurant              |
| Schrader Trucking Co., Inc.              | Smoky's Steak & BBQ                    |
| The Happiness Shop                       | The Point Marina & Suites              |
| The Standard Banner                      | Tennessee State Bank                   |
| Tennessee Valley Authority               | Tennessee Valley Resources, Inc.       |
| Town of Dandridge                        | Town of White Pine                     |
| Wal-Mart Supercenter                     | Walter Steffen                         |
| WJFC 1480 AM                             |  |

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## ECONOMIC DEVELOPMENT OVERSIGHT COMMITTEE INVESTORS

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| Appalachian Electric Cooperative       | Ball Corporation                     |
| Baneberry — City of                    | Barge, Waggoner, Sumner & Cannon     |
| Barnes Vision                          | Bush Brothers & Company              |
| Carson-Newman University               | Cate Insurance Agency                |
| Citizens National Bank                 | Coleman Enterprises                  |
| Consumer Credit Union                  | Dandridge — Town of                  |
| Dandridge West End Storage             | Edward Jones — Dandridge             |
| Edward Jones — Jefferson City          | Farm Credit Mid-America              |
| First Peoples Bank                     | First Tennessee Bank                 |
| Franklin Realty                        | H.B. Jarnagin & Co., Inc.            |
| Jefferson City — City of               | Jefferson-Cocke Gas Utility District |
| Jefferson County                       | Knoxville TVA Employees Credit Union |
| Lamar Advertising                      | Leeper Hardware                      |
| Dr. & Mrs. Robert D McCray             | Norfolk Southern                     |
| Pat Whaley, State Farm Agent           | Perkins Family Restaurant            |
| Quality Inn                            | ReMax Realty                         |
| Rentenbach Construction                | Ricke Hester Photography             |
| Service Electric Company               | Skeen Rentals                        |
| Standard Banner                        | Tarr Chevrolet                       |
| Tennessee Dept. of Tourist Development | Tennessee Valley Resources           |
| Tennova Jefferson Memorial Hospital    | The Maxwell House                    |
| TriSummit Bank                         | TVA                                  |
| US Bank                                | White Pine — Town of                 |
| Wilson and Quarles Realty              |                                      |



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## INVITATION TO BECOME AN ACTION PARTNER...

Please accept this invitation to become a supporter of the Action process and to join the growing list of organizations throughout Jefferson County that, as Action Partners, are working together to "Building a Better Future".

**What is an ACTION PARTNER?**

Any organization, business, civic group, government entity, church, etc. that has volunteered to collaborate with other community members to make the Strategic Action Plan reality.

**Action Partners are the organizations responsible for making individual strategies real.**

Ways to participate include (but are not limited to):

1. Adopt and implement Strategies found in the Strategic Action Plan document.
2. Encourage other organizations to become Action Partners and promote Jefferson County Building a Better Future website ([www.jeffersoncountytennessee.com](http://www.jeffersoncountytennessee.com))

**YES, please include us as an Action Partner of  
JEFFERSON COUNTY "BUILDING A BETTER FUTURE."**

Date: \_\_\_\_\_

Organization/ Business/Agency/ Club/ Church: \_\_\_\_\_

Representative: \_\_\_\_\_

Address: \_\_\_\_\_ City: \_\_\_\_\_ Zip \_\_\_\_\_

Phone Day: \_\_\_\_\_ Evening: \_\_\_\_\_ Fax: \_\_\_\_\_

Email: \_\_\_\_\_

Primary area of interest: \* For additional explanation of interest please use back of form if needed.

|   |  |
|---|--|
| <input type="checkbox"/> Education/Leadership | <input type="checkbox"/> Economic Development        |
| <input type="checkbox"/> Infrastructure       | <input type="checkbox"/> Quality of Life/Environment |

**JEFFERSON COUNTY "BUILDING A BETTER FUTURE"**  
 532 Patriot Drive  
 Dandridge, TN 37725  
 (865) 397-9642 Phone (865) 397-0164 FAX  
[www.jeffersoncountytennessee.com](http://www.jeffersoncountytennessee.com)

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## MAY 2015 KEY BENCHMARK REVIEW (Continued)

B. Sales tax revenue collected as a result of retail, tourism and visitor growth. Achieve an annual increase of 6% by 2011-2012 then to 9% by 2015-2016 and continually thereafter at 9% per year. **This benchmark was adjusted to 4.0% in May 2013 by the Steering Committee because the \$1 million per year in county funds had not yet occurred for economic development. The Key Benchmark will be revised 5 years after the beginning of the \$1 million per year. A new 1/2 cent local sales tax became effective Oct. 1, 2008.**

*Jefferson County Local Sales Taxes collected in millions of dollars  
(year ending in June)*

|  | <u>2005</u> | <u>2006</u> | <u>2007</u> | <u>2008</u> | <u>2009</u> | <u>2010</u> | <u>2011</u> | <u>2012</u> | <u>2013</u> | <u>2014</u> |
|--|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
| Local Sales Tax<br>Millions of \$      | 6.1         | 6.75        | 7.06        | 7.49        | 8.06        | 8.26        | 8.67        | 9.324       | 9.035       | 9.491       |
| Annual % Increase                      |             | 10.7        | 4.6         | 6.1         | 7.6         | 2.5         | 5.0         | 7.5         | -3.1        | 4.5         |
| Avg annual % increase<br>since FY 2005 |             |             |             | 6.1         | 7.1         | 5.7         | 5.7         | 6.4         | 4.7         | 4.8         |
| Benchmark                              |             |             |             |             |             |             |             | 4.0         | 4.0         | 4.0         |

<http://www.tennessee.gov/revenue/statistics> See archives.

**Benchmark was set at 4.0% and results show an average increase of 4.8% for the 10 years listed.**

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## MAY 2015 KEY BENCHMARK REVIEW (Continued)

- B. Academic Achievement – The ACT composite score and the percentage of graduates taking the test will increase each year for Jefferson County High School.

### *ACT Composite Scores*

|                                   | <u>2004</u> | <u>2005</u> | <u>2006</u> | <u>2007</u> | <u>2008</u> | <u>2009</u> | <u>2010</u> | <u>2011</u> | <u>2012</u> | <u>2013</u> | <u>2014</u> |
|-----------------------------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
| Jefferson Co. composite ACT score | <u>20.1</u> | <u>20.6</u> | <u>20.1</u> | <u>20.5</u> | <u>19.9</u> | <u>20.0</u> | <u>20.1</u> | <u>18.4</u> | <u>18.1</u> | <u>19.8</u> | <u>19.9</u> |
| Number tested                     | 251         | 266         | 255         | 269         | 281         | 272         | 220         | 536         | 515         | 450         | 368         |

Source: Jefferson County School System

***The ACT Composite score increased 9.4% in 2013, meeting the benchmark but the number taking the test decreased. The number of students taking the test in 2011 more than doubled due to the fact that the test was offered to all juniors as well as seniors. This achieved the goal of increasing the number taking the test but a broader group of test takers resulted in a decline in the composite ACT score.***

- C. Higher Education - The percentage of Jefferson County residents age 25 and older with a Bachelor's Degree or higher will be at the US average by 2020.

|            | 2000   | 2005-2007<br>Average | 2005-2009<br>Average | 2010   | 2020        |
|------------|--------|----------------------|----------------------|--------|-------------|
| Jefferson  | 12.8   | 13.7                 | 13.5                 | 13.5   |             |
| U.S.       | 24.4   | 27.0                 | 27.5                 | 28.2   |             |
| Difference | (11.6) | (13.3)               | (14.0)               | (14.7) |             |
| Benchmark  |        |                      |                      |        | 0 or higher |

***Percentage of Residents Age 25 & Older with a Bachelors Degree or Higher***

## MAY 2015 KEY BENCHMARK REVIEW (Continued)

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### 4. Infrastructure

*Public Sector Infrastructure Capital costs incurred or committed since 2007.*

#### **Jefferson County:**

##### **Jefferson County School System**

|                            |                     |
|----------------------------|---------------------|
| Mt Horeb Elementary School | \$11,500,000        |
| Patriot Academy            | \$16,000,000        |
| Renovations at JCHS        | <u>\$25,000,000</u> |
| <b>Total</b>               | <b>\$52,500,000</b> |

##### **Jefferson County - 911 system**      **\$2,600,000**

#### **Jefferson City:**

|                         |                     |
|-------------------------|---------------------|
| New City Center         | \$9,700,000         |
| New Library             | \$2,500,000         |
| Utility Systems         | \$5,500,000         |
| Sewer Plan Improvements | \$4,000,000         |
| Bridge Replacement      | \$1,200,000         |
| Traffic Signals         | <u>\$1,500,000</u>  |
| <b>Total</b>            | <b>\$24,400,000</b> |

#### **Dandridge:**

|                      |                    |
|----------------------|--------------------|
| Utility Systems      | \$4,800,000        |
| Community Center     | \$2,100,000        |
| Fire Station         | \$500,000          |
| Highway Improvements | <u>\$240,000</u>   |
| <b>Total</b>         | <b>\$7,640,000</b> |

#### **White Pine:**

|                           |                    |
|---------------------------|--------------------|
| Water Plant               | \$947,000          |
| Sewer System Improvements | \$283,100          |
| Sewer Lines Extensions    | \$530,440          |
| New Road                  | <u>\$10,000</u>    |
| <b>Total</b>              | <b>\$1,770,540</b> |

##### Department of Transportation Construction on Highway 411      **\$27,800,000**

##### Tennova JMH Emergency Room Expansion      **\$3,200,000**

**Total**      **\$119,910,540**